

FARE SELECTION CRITERIA

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001. AFTER IDENTIFYING THE "INTERNATIONAL SALE INDICATOR", WHAT IS THE NEXT THING WHICH WE HAVE TO IDENTIFY?

After identifying the "International Sales Indicator (ISI)" for any itinerary, the next thing which we have to determine is the "Fares" - which fares we are going to consider and how much fares our passenger has to pay for any itinerary.

002. WHAT ARE THE POINTS WHICH WE HAVE TO CONSIDER WHILE SELECTING THE FARES?

The factors which are considered when selecting the fares such as:

Fare Type

Type Of Trip

Predominant Carrier

Conditions that accompany the fare

Is called "Fare Selection Criteria."

003. WHAT THING WHICH WE IDENTIFY IN "FARE TYPE"?

We have three types of fare:-

First Class

Second Class

Economy Class

It depends upon the traveler which type of class of fare he can able to spend.

004. WHAT THING WHICH WE IDENTIFY IN "TYPE OF TRIP"?

In this, we can find out which type of trip the passenger is taking. As for calculating the fare for any journey there are two types of fares, such as:-

One Way Fare

Return Fare

005. WHICH AIRLINE IS CALL AS "PREDOMINANT CARRIER"?

Airline which is flying the maximum distance

RULES FOR CARRIER SELECTION

006. WHAT DO YOU MEAN BY "CARRIER SELECTION"?

For any trip, if airline fare is given, then we have to decide which airline fare one should take as it may be possible that there is more than one airline is involved for the trip. This we called it as "Carrier Selection."

007. WHAT ARE THE RULES WHICH ARE INVOLVED IN "CARRIER SELECTION"?

Area to Area crossing

Sub Area to Sub Area crossing

First International Sector

Whole journey is within Europe

AREA TO AREA CROSSING

008. "AREA TO AREA CROSSING" RULE IS FURTHER DIVIDED INTO HOW MANY PARTS?

Area to Area crossing is further divided into three categories:-

Only Two Areas Are Involved

Covering All Three Areas (1 + 2 + 3 Or 3 + 2 + 1)

Covering All Three Areas (3 + 1 + 2 Or 2 + 1 + 3)

009. WHEN ONLY TWO AREA'S ARE INVOLVED IN THE JOURNEY, IN THAT CASE WHICH AIRLINE'S FARE SHOULD BE CONSIDER?

When only two areas are involved:- than consider the Carrier which you are using to cross the area.

EXAMPLE#

Example: JAKARTA (Code - JKT / State - X-----X / Country - Indonesia / Continent - Asia / Sub Groups - X-----X / Region - X-----X / Sub Area - South East Asia / Area - 3) - GA - DELHI (Code - DEL / State - Delhi / Country - India / Continent - Asia / Sub Groups - X-----X / Region - X-----X / Sub Area - South Asian Sub Continent / Area - 3) - AI - HAMBURG (Code - HAM / State - X-----X / Country - Germany / Continent - Europe / Sub Groups - X-----X / Region - X-----X / Sub Area - Europe / Area - 2) - LH - LISBON (Code - LIS / State - X-----X / Country - Portugal / Continent - Europe / Sub Groups - X-----X / Region - X-----X / Sub Area - Europe / Area - 2) - JAKARTA (Code - JKT / State - X-----X / Country - Indonesia / Continent - Asia / Sub Groups - X-----X / Region - X-----X / Sub Area - South East Asia / Area - 3) - GA - DELHI (Code - DEL / State - Delhi / Country - India / Continent - Asia / Sub Groups - X-----X / Region - X-----X / Sub Area - South Asian Sub Continent / Area - 3) - AI - HAMBURG (Code - HAM / State - X-----X / Country - Germany / Continent - Europe / Sub Groups - X-----X / Region - X-----X / Sub Area - Europe / Area - 2) - LH - LISBON (Code - LIS / State - X-----X / Country - Portugal / Continent - Europe / Sub Groups - X-----X / Region - X-----X / Sub Area - Europe / Area - 2)



010.

WHEN ALL THREE AREA'S ARE INVOLVED IN THE JOURNEY, FOR EXAMPLE, AREA 1 TO 2 AND 2 TO 3 OR AREA 3 TO 2 AND 2 TO 1, IN THAT CASE, WHICH AIRLINE'S FARE SHOULD BE CONSIDER?

If passenger is travelling covering all three areas like - Area: 1 + 2 + 3 or 3 + 2 + 1, than consider Trans Atlantic Carrier

EXAMPLE#

Example: BUENOS AIRES (Code - BUE / State - X-----X / Country - Argentina / Continent - South America / Sub Groups - X-----X / Region - X-----X / Sub Area - South Atlantic / Area - 1) - AR - LISBON (Code - LIS / State - X-----X / Country - Portugal / Continent - Europe / Sub Groups - X-----X / Region - Iberian Peninsula / Sub Area - Europe / Area - 2) - TP - DUBAI (Code - DXB / State - X-----X / Country - United Arab Emirates / Continent - Asia / Sub Groups - X-----X / Region - X-----X / Sub Area - Middle East / Area - 2) - EK - MANILA (Code - MNL / State - X-----X / Country - Philippines / Continent - Asia / Sub Groups - X-----X / Region - X-----X / Sub Area - South East Asia / Area - 3) #

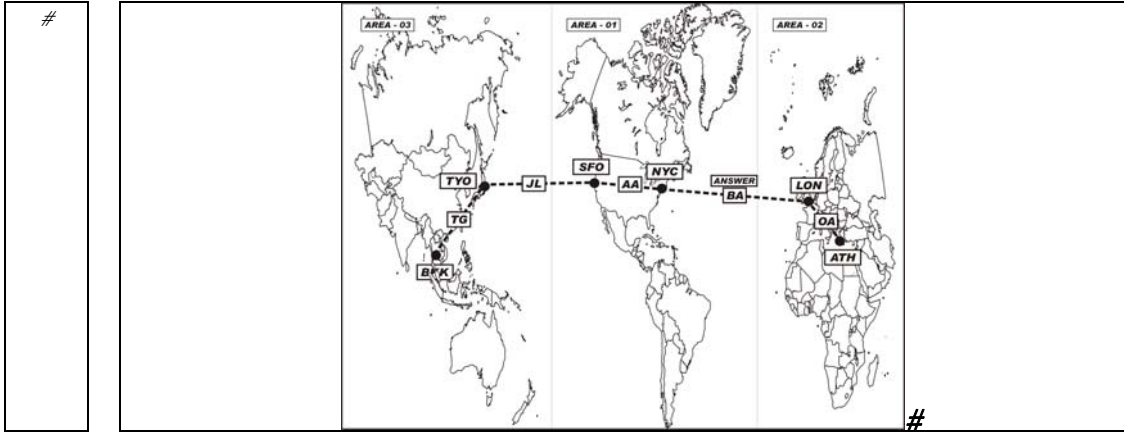


011. WHEN ALL THREE AREA'S ARE INVOLVED IN THE JOURNEY, FOR EXAMPLE, AREA 3 TO 1 AND 1 TO 2 OR AREA 2 TO 1 AND 1 TO 3, IN THAT CASE, WHICH AIRLINE'S FARE SHOULD BE CONSIDER?

If the passenger is traveling covering all three areas like - Area: 3 + 1 + 2 or 2 + 1 + 3 crossing both Atlantic and the Pacific Ocean, in that case, consider Trans Atlantic Carrier only.

EXAMPLE#

Example: BANGKOK (Code - BKK / State - X-----X / Country - Thailand / Continent - Asia / Sub Groups - X-----X / Region - X-----X / Sub Area - South East Asia / Area - 3) - **TG - TOKYO** (Code - TYO / State - X-----X / Country - Japan / Continent - Asia / Sub Groups - X-----X / Region - X-----X / Sub Area - Japan/Korea / Area - 3) - **JL - SAN FRANCISCO** (Code - SFO / State - California / Country - United States Of America / Continent - North America / Sub Groups - X-----X / Region - X-----X / Sub Area - North Atlantic / Area - 1) - **AA - NEW YORK** (Code - NYC / State - New York / Country - United States Of America / Continent - North America / Sub Groups - X-----X / Region - X-----X / Sub Area - North Atlantic / Area - 1) - **BA - LONDON** (Code - LON / State - X-----X / Country - United Kingdom / Continent - Europe / Sub Groups - X-----X / Region - X-----X / Sub Area - Europe / Area - 2) - **OA - ATHENS** (Code - ATH / State - X-----X / Country - Greece / Continent - Europe / Sub Groups - X-----X / Region - X-----X / Sub Area - Europe / Area - 2)



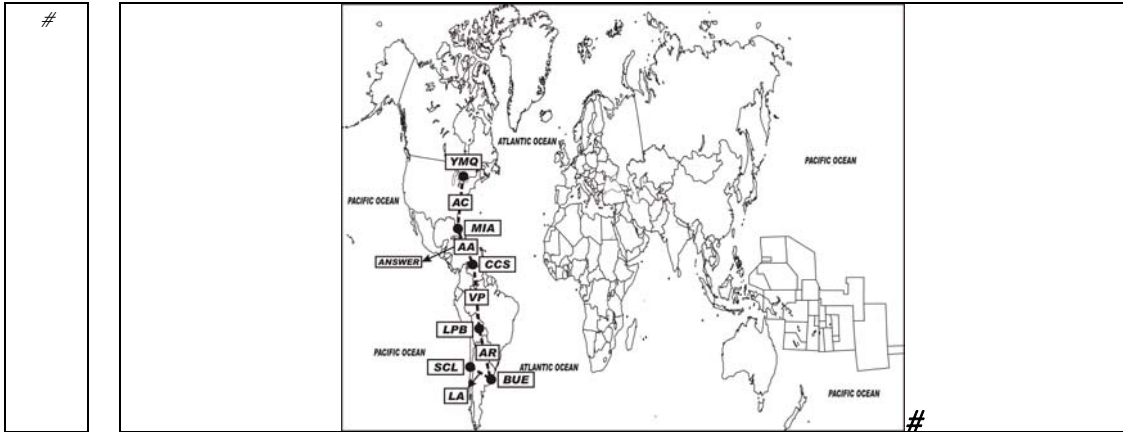
SUBAREA TO SUB AREA CROSSING

012. IF THE WHOLE JOURNEY IS ONLY WITHIN ONE AREA, IN THAT CASE WHICH AIRLINE'S FARE SHOULD BE CONSIDER?

If the whole journey is within one area only in that case use the Carrier on the First Sub Area to Second Sub Area crossing.

EXAMPLE#

Example: MONTREAL (Code - YMQ / State - Quebec / Country - Canada / Continent - North America / Sub Groups - X-----X / Region - X-----X / Sub Area - North Atlantic / Area - 1) - AC - MIAMI (Code - MIA / State - Florida / Country - United States Of America / Continent - North America / Sub Groups - X-----X / Region - X-----X / Sub Area - North Atlantic / Area - 1) - AA - CARACAS (Code - CCS / State - X-----X / Country - Venezuela / Continent - South America / Sub Groups - X-----X / Region - X-----X / Sub Area - Mid Atlantic / Area - 1) - VP - LA PAZ (Code - LPB / State - X-----X / Country - Bolivia / Continent - South America / Sub Groups - X-----X / Region - X-----X / Sub Area - Mid Atlantic / Area - 1) - AR - BUENOS AIRES (Code - BUE / State - X-----X / Country - Argentina / Continent - South America / Sub Groups - X-----X / Region - X-----X / Sub Area - South Atlantic / Area - 1) - LA - SANTIAGO (Code - SCL / State - X-----X / Country - Chile / Continent - South America / Sub Groups - X-----X / Region - X-----X / Sub Area - South Atlantic / Area - 1)##



WITHIN ONE SUB AREA ONLY

013. IF THE WHOLE JOURNEY IS ONLY WITHIN ONE SUB AREA, IN THAT CASE WHICH AIRLINE'S FARE SHOULD BE CONSIDER?

If the whole journey is within one Sub Area only in that case use the Carrier on the First International Sector.

EXAMPLE#

Example: BEIJING (Code - BJS / State - X / Country - China / Continent - Asia / Sub Groups - X / Region - X / Sub Area - South East Asia / Area - 3) - **CA** - **SHANGHAI** (Code - SHA / State - X / Country - China / Continent - Asia / Sub Groups - X / Region - X / Sub Area - South East Asia / Area - 3) - **CX** - **GUANGZHOU** (Code - CAN / State - X / Country - China / Continent - Asia / Sub Groups - X / Region - X / Sub Area - South East Asia / Area - 3) - **PR** - **MANILA** (Code - MNL / State - X / Country - Philippine / Continent - Asia / Sub Groups - X / Region - X / Sub Area - South East Asia / Area - 3) - **MH** - **KUALA LUMPUR** (Code - KUL / State - X / Country - Malaysia / Continent - Asia / Sub Groups - X / Region - X / Sub Area - South East Asia / Area - 3) - **GA** - **JAKARTA** (Code - JKT / State - X / Country - Indonesia / Continent - Asia / Sub Groups - X / Region - X / Sub Area - South East Asia / Area - 3)



THE WHOLE JOURNEY IS WITHIN EUROPE

014. IF THE WHOLE JOURNEY IS ONLY WITHIN EUROPE, IN THAT CASE WHICH AIRLINE'S FARE SHOULD BE CONSIDER?

If the whole journey is within Europe, use the cheapest of the fares of the international airlines and secondly take the fare of the airline which traveling a longer distance. After comparing the fares of both the airlines, choose the fare of the lowest airline for the whole journey.

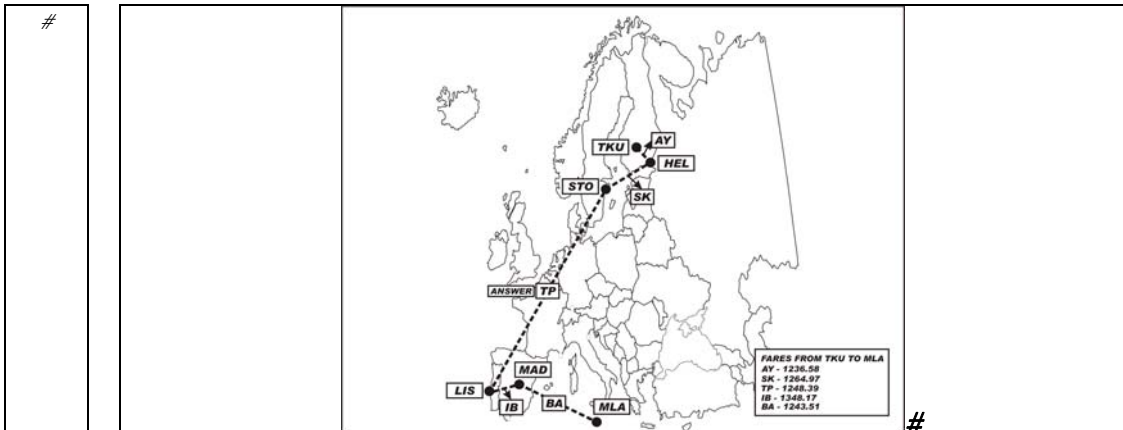
If the international airline is traveling for a longer journey, then fare of that airline would be taken for the whole journey.

EXAMPLE#

Example: **TURKU** (Code - TKU / State - X-----X / Country - Finland / Continent - Europe / Sub Groups - X-----X / Region - X-----X / Sub Area - Europe / Area - 2) - **AY - HELSINKI** (Code - HEL / State - X-----X / Country - Finland / Continent - Europe / Sub Groups - X-----X / Region - X-----X / Sub Area - Europe / Area - 2) - **SK - STOCKHOLM** (Code - STO / State - X-----X / Country - Sweden / Continent - Europe / Sub Groups - X-----X / Region - Scandinavia / Sub Area - Europe / Area - 2) - **TP - LISBON** (Code - LIS / State - X-----X / Country - Portugal / Continent - Europe / Sub Groups - X-----X / Region - Iberian Peninsula / Sub Area - Europe / Area - 2) - **IB - MADRID** (Code - MAD / State - X-----X / Country - Spain / Continent - Europe / Sub Groups - X-----X / Region - Iberian Peninsula / Sub Area - Europe / Area - 2) - **BA - VALLETTA** (Code - MLA / State - X-----X / Country - Malta / Continent - Europe / Sub Groups - X-----X / Region - X-----X / Sub Area - Europe / Area - 2)##

TPM			FARES
	TKU		
149	HEL	AY	AY 1236.58
348	STO	SK	SK 1264.97
745	LIS	TP	TP 1248.39
235	MAD	IB	IB 1348.17
348	MLA	BA	BA 1243.51

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015. WHAT ARE THE EXCEPTIONS THAT ARE INVOLVED WHEN WHOLE JOURNEY IS WITHIN EUROPE?

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Travel within:-

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Benelux

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Iberian Peninsula

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Scandinavia

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Is considered "International Sector" for this rule

VALIDATING AIRLINE

016. WHICH AIRLINE IS CALLED AS "VALIDATING AIRLINE"?

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The airline issuing the Ticket and whose numeric code is printed on the ticket.